

**CARBONE LORRAINE VOTED SUPPLIER OF THE YEAR
BY OCP, THE WORLD LEADER IN PHOSPHATES**

Carbone Lorraine has received a Supplier of the Year award for 2003 from Office Chérifien des Phosphates (OCP) in Casablanca. Carbone Lorraine has worked with OCP for the past ten years and has established itself as the leading supplier of innovative and high-performance anti-corrosion equipment in the phosphoric acid segment.

Recognized expertise in anti-corrosion equipment

Carbone Lorraine is the world leader in equipment for handling hot and corrosive chemicals. It is the only manufacturer that can supply its customers with solutions based on the performance of graphite or of reactive metals (tantalum, titanium...) depending on the chemical process used.

The anti-corrosive heat exchangers designed and manufactured by Carbone Lorraine for the production of phosphoric acid are made of graphite. They were developed to last longer in a highly corrosive environment, enabling customers to change them less frequently and thus to reduce costly maintenance shutdowns. The worldwide market for anti-corrosive equipment for phosphoric acid is worth around €50 million p.a.

“We are proud of this award from a world-class group with which we have worked for over 10 years and whose quality, safety and environmental concerns we share” commented Ernest Totino, Head of Carbone Lorraine’s anti-corrosion equipment business.

OCP is the world leader in the phosphates markets

The OCP group, Morocco’s largest company, is the world leader in the market for phosphates and derivative products. It is also the world’s number one phosphates exporter, with market share of 28%.

The end applications of phosphates and derivative products, which are enjoying significant growth, include markets such as agrochemicals, fertilizer manufacturing and the food industry, particularly in sodas.

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Reminder:

Carbone Lorraine is an industrial group specialising in electrical components (brushes for electric motors, magnets and industrial fuses) and advanced materials and technologies. Well-established world-wide, the Group holds world-class positions in all its main markets:

- *Electrical Applications*
- *Permanent Magnets*
- *Electrical Protection*
- *Advanced Materials & Technologies*
- *World # 2 in brushes for electric motors*
- *World # 3 in magnets for automobiles*
- *World # 2 in industrial fuses*
- *World # 1 in thermal anti-corrosion equipment*
- *World # 2 in high-temperature applications of isostatic graphite*

The Group is listed on the Premier Marché of the Paris Stock Exchange and is a constituent of the SBF 120 and Next 150 indices.

To find out more about the Group, please visit our web site at www.carbonelorraine.com.

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